



IWS Holdings Group pioneers in mobile technologies is establishing a new technology and communications business project in Sri Lanka, representing a globally recognized satellite connectivity platform. We are looking for high-caliber individuals to join our team. Adequate training in the technology field will be provided to the successful candidates.

SALES MANAGER

We are looking for a technically fluent sales professional — not a conventional sales manager. This role requires someone who can walk into a boardroom or an engineering team and sell a complex infrastructure solution with equal confidence.

Required Qualifications and Experience

- Minimum 5 years B2B sales experience in technology, telecoms, or enterprise infrastructure
- Ability to convince the technological and commercial advantage to the end customer.
- Experience with solution selling, RFP responses, and Government/enterprise procurement preferred
- Engineering or technical undergraduate background is a strong advantage
- Excellent command of English and Sinhala languages both written and spoken

TECHNICAL MANAGER

The technical counterpart to the sales team — responsible for pre-sales engineering, site assessments, installation oversight, and post-sales support and ability to plan island wide technical support. Must be comfortable owning the technical relationship with enterprise clients end to end.

Required Qualifications and Experience

- Degree in Electrical Engineering, Electronics, Telecommunications, or related field
- Experience in network infrastructure, VSAT, satellite communications, or enterprise IT systems preferred
- Ability to translate technical specifications into client-ready proposals
- 5 years or more experience in a similar capacity with proven track record.
- Good command of English and Sinhala languages both written and spoken
- Vendor or OEM technical certification experience is an advantage

SALES COORDINATOR

Supporting the sales and technical teams in pipeline management, client coordination, documentation, and reporting. This is a fast-moving environment and we need someone organized, proactive, and commercially aware.

Required Qualifications and Experience

- 4-6 years' experience in a B2B sales support or coordination role
- Strong written communication and documentation skills
- Proficiency in CRM tools and MS Office
- Fluency in all three languages preferred
- Technology or telecoms sector experience preferred

Please send us your resume including the contact details of two non-related referees and proven record to the below address within 7 days of this advertisement. Please mention the post applied for.

Manager – Human Resources
IWS Holdings (Private) Limited, IWS Centre, 451 Kandy Road, Kelaniya.
Telephone: 011 5394240
Email: careers.iws@dynanet.lk
Web: www.iwsholdings.com